Official Job Title:
Chief Commercialization Officer

Job Summary:
The Vice President for Commercialization and Chief Commercialization Officer (CCO) provides leadership for the commercialization and technology transfer activities across Georgia Institute of Technology (Georgia Tech). Reporting to the Executive Vice President for Research (EVPR) and in consultation with Institute leadership, the CCO sets the institute’s commercialization goals and strategies. This position leads the newly established Office of Commercialization, which includes Technology Licensing and VentureLab. The CCO formulates, implements, and monitors the strategy for the organization, to include defining clear goals, roles, responsibilities, tasks, and key metrics, and is also responsible for the operational oversight for the organization. The CCO is a member of the EVPR Cabinet, the Intellectual Property (IP) Advisory Committee, Georgia Advanced Technology Ventures, and an officer of the Georgia Tech Research Corporation (GTRC)/Georgia Tech Applied Research Corporation (GTARC).

This position is an academic faculty position appointed at 75 percent time.

Required Qualifications:
Terminal degree

Required Documents to Attach:
1) Cover letter that outlines the applicant’s approach to encouraging and managing entrepreneurship and commercialization
2) Full and current Curriculum Vitae
3) List of five references (may be internal or external) with contact information

Location:
Atlanta, GA

Contact Information:
For additional information about this job opening, please contact Monique Tavares at monique@gatech.edu

EEO Statement:
Georgia Tech provides equal opportunity to all faculty, staff, students, and all other members of the Georgia Tech community, including applicants for admission and/or employment, contractors, volunteers, and participants in institutional programs, activities, or services. Georgia Tech complies with all applicable laws and regulations governing equal opportunity in the workplace and in educational activities. Georgia Tech prohibits discrimination, including discriminatory harassment, on the basis of race, ethnicity, ancestry, color, religion,
sex (including pregnancy), sexual orientation, gender identity, national origin, age, disability, genetics, or veteran status in its programs, activities, employment, and admissions.

Responsibilities:
Specific responsibilities of the CCO include but are not limited to:

- Develop and implement the strategic direction for the Office of Commercialization to serve as the engine for a thriving entrepreneurial ecosystem on campus, to include licensing and commercialization strategies. Ensure strategy and activities are in alignment with Georgia Tech’s Research Next and Institute Strategic Plan.
- Build out the office of the chief commercialization officer, including organizational design and structure, hiring of staff, processes, etc., within allocated budget.
- Articulate and maintain Georgia Tech’s entrepreneurial and commercialization strategy, portfolio, and roadmap, in collaboration with key stakeholders including faculty, staff, students, and other internal and external partners.
- Identify, develop, execute, and sustain innovative and transformational initiatives to spur entrepreneurial confidence in and opportunities for Georgia Tech’s faculty, students, and staff.
- Develop, advocate and advance clear pathways for the commercialization of innovative technologies, ensuring that discoveries make their way out of and into the marketplace to help expand Georgia Tech’s impact on the world.
- Oversee the operations of VentureLab, an office established to work with faculty and students to create startups based on Georgia Tech research; and Technology Licensing, which manages the invention portfolio, licensing, and patent decisions.
- Monitor processes and provide recommendation for improvements if required; identify opportunities for process improvement and lead or support changes as appropriate.
- Develop, monitor, and implement metrics, analytics, reporting and operational efficiencies across the new organization.
- Develop and implement clear interfaces between the Office of Commercialization and other internal and external partners to include, but not limited to: the various academic units, Corporate Engagement, Advanced Technology Development Center, Biolocity, Create-X, Create Destruction Lab, Industry Contracting, Georgia Research Alliance, Conflict of Interest office, accelerators, and the venture capital community.
- Develop and attract venture capital opportunities.
- Provide thought leadership and make recommendations regarding the innovation ecosystem to include intellectual property and commercialization based on unit, business and Institute needs.
- Coordinate and collaborate with the Georgia Tech Research Corporation (GTRC) a non-profit corporation to which Georgia Tech’s intellectual property (IP) is assigned, on matters regarding IP.
- Review and make recommendations to related commercialization policies (e.g., Intellectual Property Policy) to ensure alignment with organizational strategy and goals in consultation and collaboration with the IP Advisory Committee, Institute Policy Committee, and GTRC, as needed.
- Represent Georgia Tech as the public face for the Office of Commercialization, both within GT and in the external community at the local and national level.
• Create a culture wherein the entire Georgia Tech community can expect to create a company, move technology into the marketplace and/or apply entrepreneurial techniques to their work.
• Partner with academic leadership (i.e., chairs, deans, the provost) to develop strategies for incorporating commercialization activities in standard faculty/staff evaluation processes.

Preferred Qualifications
This position is open to current tenured members of the academic faculty of the Georgia Institute of Technology. Applicants should have a strong record of scholarship, evidence of success in administrative leadership roles, and solid experience with entrepreneurship and commercialization. The ideal candidate will be familiar with issues in higher education in general and university research specifically; stand out as an intellectual leader among the faculty; serve as a strong advocate for research, faculty, and students; prove themselves to be an energetic and conscientious administrator; and demonstrate a commitment to inclusion and diversity. Further, they will promote the Institute’s Strategic Plan overall and the Research Next objectives explicitly; and work as an integral member of the EVPR’s and Institute leadership team to further the Institute’s vision, mission, and goals.

This position is a year-round faculty position appointed at 75 percent time (percent time of appointment, workload, and terms will be determined in consultation with the selected individual and their home department supervisor).

Department Information:
About the Office of the Executive Vice President for Research
The Georgia Institute of Technology is widely regarded as one of the top technological research universities in the world. The Executive Vice President for Research (EVPR) is the chief research officer for the Institute. Working closely with Georgia Tech’s colleges, research units, and faculty, the EVPR provides central administrative leadership for all research, economic development, and related support units within the Institute. This governance includes direct oversight of the Georgia Tech Research Institute (GTRI), the Enterprise Innovation Institute (EI2), the Interdisciplinary Research Institutes, and the Georgia Tech Research Corporation (GTRC).

The EVPR’s Office is helping to enhance the Institute’s reputation by amplifying the positive impact Georgia Tech’s research and economic development activities have on our state, nation, and the world.

Apply by:
While applications and nominations will be received until the Vice President is selected, interested parties are encouraged to submit their materials no later than July 6, 2021 to assure optimal consideration.

The Georgia Institute of Technology is an equal opportunity/affirmative action employer.